



**NATIONAL AVIATION COMPANY OF INDIA LIMITED
MATERIALS MANAGEMENT DEPARTMENT**

Tender Reference: HMM/ 09-10/DISP/02

Dated: Feb 23, 2010

**SUBJECT: TENDER FOR SALE OF ONE (1) DORNIER DO-228 AIRCRAFT AND
SPARE ENGINES**

National Aviation Company of India Limited (**NACIL**) invites global tender for sale of following:

S/N	DESCRIPTION	LOCATION	EMD AMOUNT	
			In USD	In INR
1	Dornier 228-201 Aircraft Regn no: VT-EIO (MSN 8037) mounted with ENGINE 1 MSN H-58016 & ENGINE 2 MSN P-39086 Engine Type: Garrett TPE331-5-252D	DELHI	\$5000	Rs.2,50,000.00
2	SPARE ENGINE 1 (MSN P-39123)	DELHI	\$1000	Rs.50,000.00
3	SPARE ENGINE 2 (MSN H-58015)	DELHI	\$1000	Rs.50,000.00
4	SPARE ENGINE 3 (MSN P-39193)	DELHI	\$1000	Rs.50,000.00

In this connection, the following Annexures are attached:

1. Annexure I Terms and Conditions.- 9 pages
2. Annexure IIA Details of Dornier DO-228 VT-EIO (MSN 8037) Aircraft.-3 pages
3. Annexure IIB List and Life of Components fitted on the aircraft. -1 worksheet
4. Annexure IIC Details of Engines fitted on Aircraft and 3 Spare Engines of DO-228 Aircraft – 2 worksheets
5. Annexure III Format for Response.-2 pages

Interested parties are invited to submit their offers in prescribed tender format so as to reach the following address latest by **1500 hours (IST) of March 05, 2010.**

**Office of Executive Director (MM),
NACIL,
SAFDARJUNG AIRPORT
NEW DELHI – 110003 (INDIA)**

**TEL: 0091-11-24626579/24624234
FAX: 0091-11-24621776
E.MAIL: ML.Krisnamoorthi@airindia.in**

Last date of submission of the bids is **March 05, 2010 by 15.00 hours** IST in the office of Executive Director (MM), NACIL, at the above mentioned address. Tenders will be opened on same day i.e. **March 05, 2010** at 1500 hours .

NACIL reserves the right to reject any offer in part or full without assigning any reason.



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TERMS AND CONDITIONS

1. THE PROPOSAL:

NACIL is one of the largest regional Airlines in Asia. It is fully owned by Government of India and operates both domestic as well as international services to many domestic and International destinations.

- 1.1 NACIL proposes to sell one DORNIER DO-228-201 aircraft powered with Garrette TPE 331-5-252 D Engines and three nos spare Engines in "As is where is " condition, on the basis of H1(highest quote) per lot -competitive bids
- 1.2 Detailed specifications and status of the Aircraft, and Engines offered for sale is attached herewith as "Annexure – IIA. IIB and IIC". Any additional information, if required, can be provided upon request.

2. INSPECTION:

- 2.1 Interested parties who are in possession of our tender documents will be permitted to inspect or see the aircraft and Engines at their own cost with prior appointment. Inspection will not include any ground running. For technical enquiry & inspection regarding Aircraft, please contact our General Manager (Engineering), Delhi as follows.

**General Manager (Engg.), NR
National Aviation Company of India Ltd
Avionics Building , Ground Floor,
IGI AIRPORT, TERMINAL-II
New Delhi-110037 - INDIA
Phone: 91 11 25653261
Fax: 91 11 25653260
Email: gmenrial@vsnl.com, ppcnrial@vsnl.com, &
appcnria@vsnl.com**

OR

Mr.V.K.Sharma
Dy.GM (E-QA &TS)
Tel: (O) ; 91-11-25653255
Fax: no. 91-11-25653109
Email: dgmqatsnr@airindia.in

For clarifications on terms and conditions, the contact details are as follows:

Mr.M.L.Krishnamoorthi
Chief Manager.(MM)
Tel. (O): 91-11-24626579
Fax.No. 91-11-24621776
E-mail: ML.Krisnamoorthi@airindia.in

3. INVITATION TO BID:

Tender should be submitted by duly incorporated companies having a legal identity or individuals (Kindly specify the personal details like Citizenship and passport No., PAN No. in case of Individuals)

- 3.1 In case, the above proposal is of any interest to you, you are invited to submit your best possible financial offer in a sealed cover, superscribed thereon:

Tender No. HMM/09-10/DISP/02 due on March 05, 2010.

so as to reach our office at the following address latest by 15.00 hrs IST on March 05, 2010. The tenders will be opened same day i.e March 05, 2010 at 15.00 hours at the following address:

Office Of Executive Director (MM)
NACIL
SAFDARJUNG AIRPORT
NEW DELHI – 110003 (INDIA)

TEL: 0091-11-24626579/24624234
FAX: 0091-11-24621776
E.MAIL: : ML.Krisnamoorthi@airindia.in

Fax and email offers will not be entertained.

- 3.2. Tenderers are advised to quote strictly according to the formats in Annexure III. Otherwise, tenderers may invite the risk of disqualification. Tender received through fax or e-mail will be at your own risk.
- 3.3. Tenders should be duly signed and duly stamped.
- 3.4. NACIL does not bind to accept the highest or any other tender and reserves the right of accepting the tenders in part or full.

- 3.5 No change to the offers will be accepted after opening of the Bid.
- 3.6 NACIL is not responsible for bids lost in transit, mislaid and/or not received in time including postal delay.
- 3.7 Payment shall be accepted in US dollars only, except in the case of INDIAN Buyers. For evaluation of bids, foreign exchange conversion rate (TT selling) published by State Bank of India, Delhi on the date of opening of the tender will be considered. Upon finalization of the sale, the Aircraft and Engines will be delivered to the buyer(s) ex-Delhi airport only after receipt of full payment, by way of Bank Draft/Wire Transfer to the mandated bank of NACIL.
- 3.8 Customs and Excise duties , Sales Tax (payable by only Indian buyers) , local taxes and any other levies, if and as applicable, shall be borne by the buyers and are payable along with the basic price quoted by them.
- 3.9 Price quoted for each Aircraft and Engine should be indicated separately in figure and words. Offer should be valid for our acceptance at least for a period of 90 days from the tender closing date i.e. March 05, 2010.
- 3.10 Offer for purchase of Aircraft and Engines should be straight and unconditional. All conditional offers are liable to be rejected.
- 3.11 Any correction and/or overwriting should be signed in full by the same person who has signed the tender format.
4. EARNEST MONEY DEPOSIT (EMD):
- 4.1 All offers should be accompanied by EMD as per the table below in USD or INR by way of Bank Draft drawn in favour of NACIL payable at Delhi (India) or wire transfer .No other mode of payment is acceptable.

Banker's details:

State Bank of India
New Delhi Main Branch,
Parliament Street,
New Delhi 110 003, India

Account No.11084278183
SWIFT No. SBININBB104

Beneficiary:
National Aviation Company of India Limited
(Formerly Indian Airlines Limited)
Airlines House, Gurudwara Rakabganj Road,
New Delhi 110 003, India

S/N	DESCRIPTION	EMD AMOUNT	
		In USD	In INR
1	Dornier 228-201 Aircraft Regn no: VT-EIO (MSN 8037) mounted with ENGINE 1 MSN H-58016 & ENGINE 2 MSN P-39086 Engine Type: Garrett TPE331-5-252D	\$5000	Rs.2,50,000.00
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3	SPARE ENGINE 2 (MSN H-58015)	\$1000	Rs.50,000.00
4	SPARE ENGINE 3 (MSN P-39193)	\$1000	Rs.50,000.00

- 4.2 Offer received without Earnest money Deposit would be rejected.
- 4.3 EMD of the successful bidders will be adjusted against sale price payable by them.
- 4.4 EMD in respect of unsuccessful bidder will be refunded within 60 days after finalization of sale.
- 4.5 EMD shall not carry any interest.

5. SALE:

- 5.1 The title of the Aircrafts and Engines will be transferred to the buyer on receipt of all payments by NACIL. The prospective buyer will be required to deposit the sale price along with the tax element if applicable before the transfer of title can be affected.
- 5.2 Aircrafts and Engines sold shall remain in the custody of NACIL, at the risk of the buyer, until delivery is taken by the buyer after effecting full payment as per terms of this tender.

6. PAYMENT:

- 6.1 Successful bidder (the buyer) shall pay the sale price after adjusting EMD, within two weeks of acceptance of the offer and shall take possession and remove the aircraft within four weeks thereafter.
- 6.2 Failure to pay the sale price and/or to remove the Aircrafts and Engines after payment within the prescribed time limit will render EMD liable to be forfeited without notice.
- 6.3 In case of default payoff payment of the sale price and/or to remove the Aircrafts and Engines, within six weeks of the acceptance of the offer, ground rent @ 5% of sale price will be charged for every 30 days of delay or

part thereof. This is however without prejudice to the rights of NACIL to forfeit any or all payments made by the buyer and automatically revoke the sale and shall be resold at the cost and risk of the buyer.

7. DELIVERY:

- 7.1 Delivery of the Aircrafts and Engines sold, will be made only after realization of the sale proceeds in full.
- 7.2 All expenses incurred by NACIL after the transfer of title, associated with the removal, transportation or flying away of the aircraft and engines shall be borne by the buyer.
- 7.3 Delivery of the Aircrafts and Engines sold, will be subject to NACIL Security regulations.
- 7.4 Delivery of the Aircrafts and Engines will be made subject to Govt. of India approval.
- 7.5 If the buyer insists for a test flight before taking delivery, the same will have to be arranged / done by the buyer at his own cost.

8. ACCEPTANCE/REJECTION OF OFFERS:

- 8.1 NACIL is not bound to accept the highest or any other offers received. The offers received may be accepted or rejected partially or in full without assigning any reason whatsoever.

9. RIGHT OF WITHDRAWAL:

- 9.1 NACIL reserves the right to withdraw the Aircrafts and Engines offered for sale, without assigning any reason whatsoever.

10. AGREEMENT FINALISATION:

- 10.1 Bidder may be required to visit Delhi to finalize the agreement.

11. JURISDICTION:

- 11.1 All disputes and differences arising out of this tender shall be subject to the jurisdiction of Courts of Delhi, India.
- 11.2 Any dispute or difference whatsoever arising between the parties out of or relating to the interpretation, application, scope operation or effect of this contract or the validity or the breach thereof, shall be settled by arbitration in accordance with the Rules of Arbitration of the "SCOPE FORUM OF CONCILIATION AND ARBITRATION" and the award made in pursuance thereof shall be binding on the parties.

12. VALIDITY:

The offer shall be valid for a period of 120 days from the closing date of the tender.

**Executive Director (MM),
NACIL, NEW DELHI,
INDIA**



**NATIONAL AVIATION COMPANY OF INDIA LIMITED
MATERIALS MANAGEMENT DEPARTMENT**

Tender Reference: HMM/09-10/DISP/02

Dated: Feb 23, 2010

The bidders may kindly note that the files containing the following data on the items for sale, are attached separately to this tender document.

- Annexure IIA: Details of Dornier DO-228 Aircraft.
- Annexure IIB: List and Life of Components fitted on the aircraft.
- Annexure IIC: Details of Engines fitted on Aircraft and Three Spare DO-228 Aircraft Engines

**TENDER RESPONSE FORMAT
ANNEXURE – III**

To be printed on company's letter head

**To,
Executive Director (MM)
NACIL
SAFDARJUNG AIRPORT
NEW DELHI – 110003 (INDIA)
TEL: 0091-11-24626579/24624234
FAX: 0091-11-24621776
E.MAIL: : ML.Krisnamoorthi@airindia.in**

SUB: TENDER No: HMM/ 09-10/DISP/02 DTD. Feb 23, 2010 DUE ON MARCH 05, 2010

Dear Sir,

With reference to subject tender enquiry, we give below our offer for the purchase of one(1) Dornier DO-228 Aircraft and three nos spare Engines . We have read and understood the terms and conditions governing this tender and we hereby confirm our acceptance of the same and quote as under.

S/N	DESCRIPTION	CURR	PRICE OFFERED	
			IN FIGURES	IN WORDS
1	Dornier 228-201 Aircraft Regn no: VT-EIO (MSN 8037) mounted with ENGINE 1 MSN H-58016 & ENGINE 2 MSN P-39086 Engine Type: Garrett TPE331-5-252D			
2	SPARE ENGINE 1 (MSN P-39123)			
3	SPARE ENGINE 2 (MSN H-58015)			
4	SPARE ENGINE 3 (MSN P-39193)			

We undertake that;

1. In case of any variation in price offered in figures and in words, the higher of the two shall be taken as the correct offer.
2. The price quoted above is the basic price. Any Sales Tax (payable by Indian buyers), Octroi or the other Govt. levies, if and as applicable, will be payable by buyers.
3. It is hereby certified that the signatory of this offer is empowered by the company to make this offer on behalf of the company.

4. Bankers Cheque No.....DatedFor US\$.....
towards Earnest Money Deposit, is enclosed.

Note: 1 - Indian buyers can quote and submit EMD in INR .
2 - For quote comparison foreign exchange conversion rate (TT Selling) as
published by State Bank of India, Delhi on the date of opening of the tender will be
used.

Signature

Designation.....

Name of the company.....

Company Seal.....

Date.....