



## Request For Quote Date: 30 Nov 2009

**The Last date for submission of Quote is 1600 hours on 31<sup>st</sup> December 2009**

### **National Aviation Company of India Limited ( NACIL)**

NACIL is an International airline fully owned by Government of India into which Air India and erstwhile Indian Airlines have been amalgamated.

NACIL has a mixed fleet of narrow body and wide body Airbus, Boeing and Regional Jets. NACIL operates these airplanes in both Domestic and International sectors in Pax and Freighter Configurations under the brand name of AIR INDIA. Our maintenance facilities are located in Mumbai, Delhi, Calcutta and Hyderabad. The maintenance facilities are approved by DGCA of India. Engine overhaul and associated component overhaul facilities are approved by FAA and EASA apart from Indian DGCA..

### **PURPOSE**

NACIL intends to offer upto three B777-300 ER airplanes ( Yr 2007 manufacture) on dry lease either for short or long term duration. These airplanes are on a US Exim Guaranteed financing and are being offered as Sub Lease. The Lease will be subject to the prior written consent of US Exim Bank.

These airplanes are maintained per Indian DGCA regulations/ requirements.

### **OFFER DOCUMENT**

The purpose of this document is to present the details of our offer and to invite **Quote** from Airlines / Operators/ Air Cargo Companies or their authorized representatives to drylease these aircraft from NACIL..

### **PROCESS**

After receipt of Quote from Interested parties, NACIL would evaluate the capability of the interested parties to ascertain its ability to

- (i) Maintain and operate the aircraft i.e. exhibit capability to accomplish Line Checks and Lower than C check and
- (ii) Service the Rentals and other payment obligations.

Aircraft would be dryleased to the Bidder offering Best Terms.

### **STRUCTURE OF THE DOCUMENT**

#### **Annexure-I**

The Annexure-I contains the Financial Details and Technical Capabilities of the Operator (Lessee). To be filled and submitted by Bidder/Lessee.

#### **Annexure-II**

Annexure – II contains the Integrity Pact. To be executed and submitted by Bidder/Lessee.



## Request For Quote Date: 30 Nov 2009

### **Annexure III**

The Annexure-III contains the Quotation Format. To be filled and submitted by Bidder/Lessee.

### **Annexure IV**

Annexure – IV contains the Term sheet.

### **Annexure V**

Annexure –V contains the Specifications of the aircraft offered.

### **Annexure VI**

Annexure VI contains the LOPA of aircraft.

### **SUBMISSION**

The Bidder/ Operator (Lessee) shall submit their details/quotation in two separate sealed envelopes.

**The first envelope will contain Bidder/ Operator (Lessee) details as per Annexure I and Integrity Pact (duly signed) as per Annexure II and be super scribed as “B777-300ER RFQ – LESSEE DETAILS & INTEGRITY PACT”.**

**The second envelope will contain Rental Quote as per Annexure III and be super scribed as “B777-300ER RFQ – RENTAL QUOTE”.**

The quotation shall be for Monthly Rental per aircraft in USD. The quotation shall be based on the conditions/parameters in Annexure IV.

Bids not submitted with all the above information/documents listed in the prescribed form are liable to be rejected.

The Lessee who intends to lease the aircraft will be permitted, if desired ( with prior intimation), to carry out initial inspection of aircraft and documents at Mumbai (at Lessee’s cost).

These envelopes must be submitted on or before 1600 hours (IST), on Dec 31<sup>st</sup> 2009 to NACIL at the following address:

Mr. A.Sondhi  
Executive Director  
Procurement Department  
Air India, Old Airport  
Santacruz East  
Mumbai 400 029, India

After sending these documents, please communicate to **SM.Rao@airindia.in** with your name, address and email address/ Fax number. This is to ensure that any subsequent changes/developments can be promptly communicated to you.



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### CLARIFICATIONS

Any enquiries for additional information is to be directed to

**Mr.S.M.Rao**  
Dy. General Manager – Engg  
Tel:0091-22-26263271  
**Fax:0091-22-26157051**  
Mail:SM.Rao@airindia.in

### NACIL RIGHTS

NACIL reserves the right to change this terms and conditions of this RFQ or accept or reject any offer without assigning any reasons.