



May 7<sup>th</sup>, 2012

Please superscribe on the envelope

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Ref.No.DF/PROJ/RFP-AI/948

Due Date : 24.05.2012  
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Dear Sir / Madam,

Air India (AI) a wholly owned Government Company has signed a Purchase Agreement with Boeing Co. for its aircraft acquisition project comprising purchase of 27 B787-8 aircraft fitted with GENx engines. The aircraft acquisition project has Government of India's approval.

2. Air India has tied up for a Bridge financing for its first 2 B787-8 aircraft to be delivered to the airline in May 2012 and June 2012.

3. The next batch of four B787-8 aircraft are scheduled to be delivered tentatively as under :

June 2012

September 2012

November 2012

December 2012

4. Air India, therefore, needs interim Bridge financing for a period ranging between 6-12 months to accept delivery of 4 B787-8 aircraft due to be delivered to the airline during the period June 2012 and December 2012.

5. The Bridge loan facility will be repaid on conclusion of a Sale and Lease Back arrangement.

6. Air India invites offers from Banks / Financial Institutions to arrange a Bridge financing upto USD 500 million for induction of 4 B787-8 aircraft.

7. This Bridge loan facility will not be covered by a Government of India Guarantee. Air India will offer the aircraft as security or some other equivalent collateral security.

ओल्ड एअरपोर्ट, कालिना, सांताक्रुज (पूर्व), मुंबई - 400 029. इंडिया. फोन: 2626 5555

Old Airport, Kalina, Santacruz (East), Mumbai - 400 029. India. Tel.: 2626 5555

रजिस्टर्ड कार्यालय : एअर इंडिया लि., एअरलाइन्स हाऊस, 113, गुरुद्वारा रकाबगंज रोड, नई दिल्ली - 110 001. फोन: 2342 2000

Regd. Office : Air India Ltd., Airlines House, 113, Gurudwara Rakabganj Rd., New Delhi - 110 001. Tel. : 2342 2000

www.airindia.in



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8. In case your bank / financial institution is interested in submitting an offer, you are requested to submit a fully underwritten offer in a sealed envelope by May 24, 2012 to the following address :

Director – Finance  
Attn : Mr. Harish Pai (Asst.Gen.Manager-Finance)  
Finance Department  
Air India Limited,  
Old Airport, Santacruz (E),  
Mumbai 400 029  
Telephone No. 022-26265561

9. Offers should not be submitted through e-mail or fax as the offer received in sealed envelope as per para 8 above shall only be considered.

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